ORLANDO MUSEUM OF ART, INC.

FINANCIAL STATEMENTS

YEAR ENDED JUNE 30, 2023 (WITH COMPARATIVE TOTALS FOR THE YEAR ENDED JUNE 30, 2022)



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INDEPENDENT AUDITORS' REPORT

Board of Trustees Orlando Museum of Art, Inc. Orlando, Florida

Report on the Audit of the Financial Statements

Opinion

We have audited the accompanying financial statements of Orlando Museum of Art, Inc. (OMA) (a nonprofit organization), which comprise the statement of financial position as of June 30, 2023, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Orlando Museum of Art, Inc., as of June 30, 2023, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Orlando Museum of Art, Inc., and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Orlando Museum of Art, Inc.'s ability to continue as a going concern for one year after the date the financial statements are available to be issued.

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Orlando Museum of Art, Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Orlando Museum of Art, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Report on Summarized Comparative Information

We have previously audited Orlando Museum of Art, Inc.'s 2022 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated December 1, 2022. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2022, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Clifton Larson Allen LLP

CliftonLarsonAllen LLP

Orlando, Florida March 6, 2024

ORLANDO MUSEUM OF ART, INC. STATEMENT OF FINANCIAL POSITION JUNE 30, 2023 (WITH COMPARATIVE TOTALS AS OF JUNE 30, 2022)

	2023	2022
ASSETS		
CURRENT ASSETS		
Cash and Cash Equivalents	\$ 405,644	\$ 429,386
Promises to Give and Other Receivables	95,395	219,417
Museum Shop Inventory	42,387	49,361
Prepaid and Other Assets	120,190	59,016
Total Current Assets	663,616	757,180
ENDOWMENT ASSETS		
Cash and Cash Equivalents Designated or		
Restricted for Endowment	274,865	364,339
Investments Designated or Restricted for Endowment	3,733,169	4,179,469
Total Endowment Assets	4,008,034	4,543,808
BENEFICIAL INTEREST IN ASSETS HELD BY OTHERS	0 100 711	2 102 009
BENEFICIAL INTEREST IN ASSETS HELD BT OTHERS	2,133,711	2,102,008
PROPERTY AND EQUIPMENT, NET	6,607,147	6,996,319
Total Assets	\$ 13,412,508	<u>\$ 14,399,315</u>
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES Accounts Payable and Accrued Expenses	\$ 504,863	\$ 221,090
Line of Credit	\$ 504,803 200,000	φ 221,090
Current Portion of Note Payable	34,290	-
Deferred Revenue	184,911	250,089
Total Current Liabilities	924,064	471,179
LONG-TERM LIABILITIES		
Long-Term Portion of Note Payable	155,524	-
Total Long-Term Liabilities	155,524	-
Total Liabilities	1,079,588	471,179
NET ASSETS		
Without Donor Restrictions	4,288,173	5,740,667
With Donor Restrictions	8,044,747	8,187,469
Total Net Assets	12,332,920	13,928,136
Total Liabilities and Net Assets	\$ 13,412,508	\$ 14,399,315
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ORLANDO MUSEUM OF ART, INC. STATEMENT OF ACTIVITIES YEAR ENDED JUNE 30, 2023 (WITH COMPARATIVE TOTALS FOR THE YEAR ENDED JUNE 30, 2022)

						Total		
					Ye	ear Ended	Ye	ear Ended
	Wit	hout Donor	Wi	th Donor		June 30,		June 30,
	Re	estrictions	Re	strictions		2023		2022
SUPPORT AND REVENUE								
Support:								
Contributions	\$	191,425	\$	95,264	\$	286,689	\$	492,528
Bequests		-		-		-		209,809
Contributed Nonfinancial Assets		95,879		-		95,879		113,169
Grants - Government and Others		272,578		100,500		373,078		315,784
Shuttered Venue Operators Grant		-		-		-		490,014
United Arts General Allocation		159,050		-		159,050		159,400
United Arts Matching and Designated								
Contributions		265,807				265,807		233,048
Change in Beneficial Interest in								
Assets Held by Others		-		31,703		31,703		(250,294)
Total Support		984,739		227,467		1,212,206		1,763,458
Revenue:								
Special Events Revenue		936,994		-		936,994		872,598
Special Events - Contributed Nonfinancial								
Assets		240,040		-		240,040		301,958
Education Fees		348,135		-		348,135		320,902
Investment Gain (Loss), Net		224,993		22,404		247,397		(682,282)
Museum Shop Sales		208,856		-		208,856		382,853
Rental Fees		387,898		-		387,898		312,022
Program Revenue		70,149		-		70,149		142,220
Membership Dues		202,328		-		202,328		206,834
Exhibition Admissions		308,028		-		308,028		439,637
Government Grants - Paycheck								
Protection Program Loan Forgiveness		-		-		-		246,492
Other Revenue		6,375		-		6,375		3,391
Total Revenue		2,933,796		22,404		2,956,200		2,546,625
Net Assets Released from Restrictions		279,593		(279,593)		-		-
Total Support and Revenue		4,198,128		(29,722)		4,168,406		4,310,083

See accompanying Notes to Financial Statements.

ORLANDO MUSEUM OF ART, INC. STATEMENT OF ACTIVITIES (CONTINUED) YEAR ENDED JUNE 30, 2023 (WITH COMPARATIVE TOTALS FOR THE YEAR ENDED JUNE 30, 2022)

			Total	
			Year Ended	Year Ended
	Without Donor	With Donor	June 30,	June 30,
	Restrictions	Restrictions	2023	2022
EXPENSES				
Program Services:				
Exhibition	\$ 1,997,714	\$-	\$ 1,997,714	\$ 2,097,380
Education	776,205	-	776,205	723,300
Member Programs	386,831	-	386,831	361,034
Museum Shop	274,095	-	274,095	354,024
Rental Program	224,784		224,784	198,820
Total Program Services	3,659,629	-	3,659,629	3,734,558
Special Events Operating Expenses	343,072	-	343,072	337,689
Supporting Services:				
Management and General	1,279,488	-	1,279,488	933,599
Fundraising	368,433		368,433	427,325
Total Supporting Services	1,647,921		1,647,921	1,360,924
Total Expenses	5,650,622		5,650,622	5,433,171
CHANGE IN NET ASSETS BEFORE CHANGES RELATED TO COLLECTION ITEMS NOT CAPITALIZED	(1,452,494)	(29,722)	(1,482,216)	(1,123,088)
Net Assets Released from Restrictions for Collection Items Purchased	113,000	(113,000)	-	-
Collection Items Purchased	(113,000)		(113,000)	(26,645)
CHANGE IN NET ASSETS	(1,452,494)	(142,722)	(1,595,216)	(1,149,733)
Net Assets - Beginning of Year	5,740,667	8,187,469	13,928,136	15,077,869
NET ASSETS - END OF YEAR	\$ 4,288,173	\$ 8,044,747	\$ 12,332,920	\$ 13,928,136

See accompanying Notes to Financial Statements.

ORLANDO MUSEUM OF ART, INC. STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED JUNE 30, 2023 (WITH COMPARATIVE TOTALS FOR THE YEAR ENDED JUNE 30, 2022)

						Program	Expen	ses				
					Ν	Member Museum			Rental			Total
	<u> </u>	khibition	<u> </u>	ducation	P	rograms		Shop	F	Program		Program
Salaries	\$	458,416	\$	228,736	\$	121,047	\$	79,724	\$	74,544	\$	962,467
Employee Benefits		25,646		19,947		5,699		11,398		5,699		68,389
Payroll Taxes		35,466		17,243		9,265		6,028		5,701		73,703
Total Salaries and Related Expenses		519,528		265,926		136,011		97,150		85,944		1,104,559
Activity Expenses		224,381		15,471		195,705		137,539		9,725		582,821
Events and Receptions		-		-		-		-		-		-
Contract Services		73,874		88,626		-		-		-		162,500
Insurance		59,916		-		-		-		-		59,916
Legal and Professional		-		-		-		-		-		-
Postage and Printing		5,482		3,239		2,584		74		-		11,379
Repair and Maintenance		8,667		-		-		1,649		-		10,316
Security		205,391		39,390		8,441		8,441		19,695		281,358
Supplies and Materials		74,122		43,527		898		2,633		-		121,180
Taxes, Licenses, and Fees		-		-		-		-		-		-
Telephone		3,518		3,518		3,518		3,518		3,518		17,590
Travel/Transportation/Meetings/Training		25,534		3,688		-		-		-		29,222
Miscellaneous Expenses		5,807		414		7,392		351				13,964
Subtotal		686,692		197,873		218,538		154,205		32,938		1,290,246
Total Expenses Before Allocations		1,206,220		463,799		354,549		251,355		118,882		2,394,805
Occupancy		322,519		102,754		9,921		11,229		56,606		503,029
Depreciation		245,558		78,234		7,553		8,549		31,527		371,421
Contributed Gifts and Services - Special Events		-		-		-		-		-		-
Contributed Gifts and Services - Other		-		95,879		-		-		-		95,879
Marketing and Promotions		223,417		35,539		14,808		2,962		17,769		294,495
Total Expenses	\$	1,997,714	\$	776,205	\$	386,831	\$	274,095	\$	224,784	\$	3,659,629

See accompanying Notes to Financial Statements.

ORLANDO MUSEUM OF ART, INC. STATEMENT OF FUNCTIONAL EXPENSES (CONTINUED) YEAR ENDED JUNE 30, 2023 (WITH COMPARATIVE TOTALS FOR THE YEAR ENDED JUNE 30, 2022)

		Supporting Services					Total					
	Special Events Expenses		Special Events Management			Total	Y	ear Ended	Year Ended			
			and General		Fund	draising	S	Supporting	Ju	ne 30, 2023	Ju	ne 30, 2022
Salaries	\$	912	\$ 331,52	5	\$	132,002	\$	463,527	\$	1,426,906	\$	1,614,645
Employee Benefits	Ŷ		39,894		Ψ	17,097	Ψ	56,991	Ψ	125,380	Ψ	129,324
Payroll Taxes		69	24,56			9,160		33,727		107,499		115,616
Total Salaries and Related Expenses		981	395,980			158,259		554,245		1,659,785		1,859,585
Activity Expenses		-		-		_		-		582,821		682,684
Events and Receptions	232,	006		-		1,340		1,340		233,346		219,391
Contract Services	,	_		-		17,291		17,291		179,791		214,113
Insurance		-	20,02	5		-		20,025		79,941		167,778
Legal and Professional		-	739,76	1		-		739,761		739,761		157,856
Postage and Printing		-	3,95	7		1,556		5,513		16,892		54,620
Repair and Maintenance		-	17,232	2		-		17,232		27,548		29,778
Security		-		-		-		-		281,358		244,843
Supplies and Materials		-	14,09	1		2,844		16,935		138,115		148,694
Taxes, Licenses, and Fees		-	10,47	7		26,095		36,572		36,572		5,360
Telephone		-	3,518	8		3,518		7,036		24,626		16,100
Travel/Transportation/Meetings/Training		-	9,463	3		3,627		13,090		42,312		96,070
Miscellaneous Expenses		-	30,029	9		3,512		33,541		47,505		63,522
Subtotal	232,	006	848,553	3		59,783		908,336		2,430,588		2,100,809
Total Expenses Before Allocations	232,	987	1,244,539	9		218,042		1,462,581		4,090,373		3,960,394
Occupancy		-	19,842	2		9,921		29,763		532,792		444,048
Depreciation		-	15,10	7		7,553		22,660		394,081		402,803
Contributed Gifts and Services - Special Events	78,	387		-		132,917		132,917		211,304		301,958
Contributed Gifts and Services - Other	28,	736		-		-		-		124,615		113,169
Marketing and Promotions	2,	962						-		297,457		210,799
Total Expenses	<u>\$ 343,</u>	072	\$ 1,279,488	8	\$	368,433	\$	1,647,921	\$	5,650,622	\$	5,433,171

ORLANDO MUSEUM OF ART, INC. STATEMENT OF CASH FLOWS YEAR ENDED JUNE 30, 2023 (WITH COMPARATIVE TOTALS FOR THE YEAR ENDED JUNE 30, 2022)

	2023	2022
CASH FLOWS FROM OPERATING ACTIVITIES		
Change in Net Assets	\$ (1,595,216)	\$ (1,149,733)
Adjustments to Reconcile Change in Net Assets to		
Net Cash Provided (Used) by Operating Activities:		
Depreciation	394,081	402,803
Realized and Unrealized (Gains) Losses on Investments	(104,969)	744,680
Contributions Received for Endowment	(1,000)	(4,500)
Forgiveness of Debt for Paycheck Protection Program Loan	-	(246,491)
Decrease (Increase) in Beneficial Interest in Assets Held by Others	(31,703)	250,294
Contributions Received for Art Collections Purchases	113,000	26,645
Change in Operating Assets and Liabilities:		
Promises to Give and Other Receivables	124,022	(121,934)
Museum Shop Inventory	6,974	(12,817)
Prepaid and Other Assets	(61,174)	(18,125)
Accounts Payable and Accrued Expenses	283,773	136,901
Deferred Revenue	(65,178)	49,956
Net Cash Provided (Used) by Operating Activities	(937,390)	57,679
CASH FLOWS FROM INVESTING ACTIVITIES		
Investments Matured, Called, and Sold	2,655,760	5,150,413
Investments Purchased	(2,104,491)	(4,902,003)
Acquisition of Property and Equipment	(4,909)	(32,227)
Art Collection Purchases	(113,000)	(26,645)
Net Cash Provided by Investing Activities	433,360	189,538
CASH FLOWS FROM FINANCING ACTIVITIES		
Contributions Received for Permanent Endowment	1,000	4,500
Payments on Line of Credit	(50,000)	-
Payments on Long-Term Debt	(5,186)	-
Proceeds from Line of Credit	245,000	-
Proceeds from Long-Term Debt	200,000	-
Net Cash Provided by Financing Activities	390,814	4,500
NET CHANGE IN CASH, CASH EQUIVALENTS,		
AND RESTRICTED CASH	(113,216)	251,717
Cash, Cash Equivalents, and Restricted Cash - Beginning of Year	793,725	542,008
CASH, CASH EQUIVALENTS, AND RESTRICTED CASH - END OF YEAR	\$ 680,509	\$ 793,725
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION Cash Paid During the Year for Interest	\$ 14,015	\$ 361

NOTE 1 ORGANIZATION

In the mid-1920s, a group of art enthusiasts, collectors, and artists came together for the express purpose of encouraging and promoting art and its appreciation throughout Central Florida. The Orlando Museum of Art, Inc. (OMA) was founded in 1924 as the Orlando Art Association and incorporated in 1926 as a nonprofit corporation. Today, the institution serves an estimated population of three million residents in Central Florida and visitors from around the world.

OMA's Mission is to inspire creativity, passion, and intellectual curiosity by connecting people with art and new ideas.

OMA's Vision is to be a creative change agent for education and the center for artistic engagement as well as a place for civic, cultural, and economic development.

OMA's Purpose is to interpret and present the most compelling art for the public to experience, and to positively affect people's lives with innovative and inspiring education programs that will endure as a cultural legacy in Central Florida.

To meet these objectives, OMA has dedicated itself to collecting, preserving, and interpreting notable works of art; to presenting exhibitions of local, regional, national, and international significance; to developing first-rate educational programs; and to developing creative and inclusive programs that reach every segment of its diverse audience.

OMA has maintained its national accredited status by the American Alliance of Museums since 1971 and is ranked by the state as one of the top major art museums in Florida for its demonstrated national leadership, program excellence, and statewide impact.

OMA has a number of support groups. According to OMA's bylaws:

The *Council of 101* (101) is a committee of the membership operating under the charter of OMA. 101 was formed in 1965 to further the cultural development and appreciation of the visual arts in the Central Florida area and to provide financial resources for OMA, which is the sole beneficiary of 101's fundraising efforts. The designated use of such resources is unrestricted operating support for the Museum's programming and operations. The accounts of 101 are included in the financial statements.

The bylaws also provide for additional committees of the membership that serve to advance OMA's mission and vision. The purpose of these committees is as follows:

The *Acquisition Trust* is instrumental in the acquisition of exceptional examples of Contemporary Art from 1945 to the present moment for the OMA permanent collection through purchase and gift.

The *Friends of American Art* is instrumental in the acquisition of exceptional examples of American Art from the 18th Century through 1945 for the OMA permanent collection through purchase and gift.

NOTE 1 ORGANIZATION (CONTINUED)

The *Associates* work to expand the membership at the museum through publicity and OMA's monthly 1st Thursday's program.

The Volunteer Council focuses on recruiting, retaining, and rewarding OMA volunteers.

The *Ambassadors* of the OMA provide funding without restrictions for operations, exhibitions, public programs, and educational initiatives. The OMA Ambassadors help to bring the highest quality visual art experiences, and art educational opportunities, for the engagement of the Central Florida community and its visitors.

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Accounting

The financial statements of OMA have been prepared on the accrual basis of accounting.

Cash and Cash Equivalents

In these financial statements, cash and cash equivalents include cash and all highly liquid debt instruments available for current use with maturities of less than three months at time of purchase. Included in cash and cash equivalents are bank deposits, certain amounts of which are not insured under Federal Deposit Insurance Corporation regulations.

Promises to Give and Other Receivables

Pledges receivable consist of unconditional promises to give from donors, which are recognized within net assets at their fair value when unconditional promises are received.

Management expects all pledges to be received during the next 12 months; accordingly, such receivables are not discounted. Management considers all accounts and pledges receivable collectable; therefore, there is no allowance for doubtful accounts. Contributed professional support services and materials, except for artwork (see Note 10), are recorded in the accompanying financial statements at their estimated fair value at the date of receipt by OMA.

Investments

Investments consist of certificates of deposit, money market funds, and mutual funds. Under current accounting standards, investments in marketable securities with readily determinable fair values and all investments in debt securities are valued in the statement of financial position at their fair value. Fair value is determined by reference to exchange or dealerquoted market prices. If a quoted market price is not available, fair value is estimated using quoted market prices for similar investment securities. Changes in the fair value of securities are reflected as investment gains or losses in the accompanying statement of activities. Money market funds and certificates of deposit are recorded at cost which approximates fair value.

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Beneficial Interest in Assets Held by Others

OMA is the beneficiary of two charitable remainder unitrusts held and administered by an independent corporate trustee. Under the terms of the trusts, OMA has the irrevocable right to receive all of the then remaining principal and income at the expiration of the trust term. The funds are to be used solely to add to OMA's permanent collection. The estimated fair value of the beneficial interest in the trusts is recognized as an asset and changes in the value are recognized as support with donor restrictions. OMA's estimate of fair value is based on fair value information provided by the trustee.

Fair Value Measurement

Fair value measurement applies to reported balances that are required or permitted to be measured at fair value under an existing accounting pronouncement. OMA emphasizes that fair value is a market-based measurement, not an entity-specific measurement. Therefore, a fair value measurement should be determined based on the assumptions that market participants would use in pricing the asset or liability and establishes a fair value hierarchy.

The fair value measurement standard defines fair value, establishes a framework for measuring fair value, establishes a fair value hierarchy based on the quality of inputs used to measure fair value, and requires expanded disclosures about fair value measurements.

OMA has categorized its investments, based on the priority of the inputs to the valuation technique, into a three-level fair value hierarchy. The fair value hierarchy gives the highest priority to quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). If the inputs used to measure the financial instruments fall within different levels of the hierarchy, the categorization is based on the lowest level input that is significant to the fair value measurement of the instrument.

Financial assets and liabilities recorded on the statement of financial position are categorized based on the inputs to the valuation techniques as follows:

Level 1 – Financial assets and liabilities are valued using inputs that are unadjusted quoted prices in active markets accessible at the measurement date of identical financial assets and liabilities. The inputs include those traded on an active exchange, such as the New York Stock Exchange, as well as U.S. Treasury and other U.S. government and agency mortgage-backed securities that are traded by dealers or brokers in active over-the-counter markets.

Level 2 – Financial assets and liabilities are valued using inputs that are quoted prices for similar assets, or inputs that are observable, either directly or indirectly for substantially the full term through corroboration with observable market data. Level 2 includes private collateralized mortgage obligations, municipal bonds, and corporate debt securities.

Level 3 – Financial assets and liabilities are valued using pricing inputs which are unobservable for the asset, inputs that reflect the reporting entity's own assumptions about the assumptions market participants would use in pricing the asset. Level 3 includes private equity, venture capital, hedge funds, and real estate.

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Museum Shop Inventory

Inventory is stated at the lower of cost or net realizable value. Cost is determined using the first-in, first-out basis.

Deferred Revenue

Amounts received but not yet recognized as revenue are reported as deferred revenue. These amounts principally include deferred membership revenue and advanced rental deposits.

Net Assets

The financial statements have been prepared to focus on OMA as a whole and to present balances and transactions according to the existence or absence of donor-imposed restrictions. This has been accomplished by classification of net assets and transactions based on the existence or absence of donor or grantor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Net Assets Without Donor Restrictions – Net assets that are both undesignated and designated in nature. Undesignated net assets without donor restriction are those currently available for use in the day-to-day operation of OMA and those resources invested in property and equipment. From time to time, the Board of Trustees may designate certain amounts of net assets without donor restriction to be utilized/invested to meet specific objectives of OMA.

Net Assets With Donor Restrictions – Net assets subject to donor- (or certain grantor) imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Generally, the donors of these assets that are maintained in perpetuity permit OMA to use all or part of the income earned on related investments for either unrestricted or specified purposes.

Revenue Recognition

Contributions and Grants

Contributions and grants are recognized as with donor restriction if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, net assets with donor restrictions are reclassified to net assets without donor restriction and reported in the statement of activities as net assets released from restrictions. When restrictions are met in the same period as the contribution is received, OMA records the contribution and the related expense as without donor restriction. Contributions of assets other than cash are recorded at their fair estimated value. Contributions of services are recognized if the services received (a) create or enhance nonfinancial assets or (b) require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation.

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Revenue Recognition (Continued)

Special Events Revenue

Special events revenue results from OMA and the Council of 101's efforts to produce a wide variety of events pertaining to exhibition openings, membership programs, and large annual fundraisers. The revenue is recognized in the period that the benefits and events are held.

Education Fees

Education fees result from educational programs, tours and workshops held by OMA. Revenue from these programs is recognized over time as the benefit of the educational program is received. As of June 30, 2023, OMA recorded \$83,864 of deferred revenue related to various educational programs.

Rental Fees

Rental fees result from facility rentals at the Museum. Facility rentals are recognized when the performance obligation of providing space for the event is satisfied. As of June 30, 2023, OMA recorded \$45,889 of deferred revenue related to facility rental fees.

Membership Dues

Membership dues are on an anniversary-date basis and are recognized ratably over the membership period. There are no distinct performance obligations and the general member benefits, including membership to the Museum, are considered a bundled group of performance obligations that are delivered to members throughout the membership period. As of June 30, 2023, OMA recorded \$55,626 of deferred revenue related to museum memberships.

Exhibition Admission Fees

Admission fees are from daily attendance and group visits to OMA and are recognized at the time of visit.

Contributed Nonfinancial Assets

Donated land, buildings, equipment, investments, and other noncash donations are recorded as contributions at their fair value at the date of donation. Contributions of donated or discounted services that create or enhance nonfinancial assets or that require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation, are recorded at their fair values in the period received.

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Contributed Nonfinancial Assets (Continued)

The noncash donations, included as program expenses in the accompanying financial statements, consisted of the following as of June 30:

	2023	2022	Utilization in Programs/Activities	Donor Restrictions	Valuation Techniques and Inputs
Food and Beverages	\$ 16,677	\$ 20,839	Programs events	None	Fair value estimated on the basis of current rates for comparable products
Household Goods	-	7,860	Programs events	None	Fair value estimated on the basis of current rates for comparable products
Services	107,938	84,470	Interior design, floral design, signage for events, entertainment, marketing, and other services	None	Fair value estimated on the basis of current rates for comparable products
Services and Goods	211,304	301,958	Fundraising events		
Total	\$ 335,919	\$ 415,127			

The Organization records the value of donated services when there is an objective basis available to measure the donation's value. In addition, many individuals' volunteer time and skills to perform a variety of tasks that assist the Organization, but these services do not meet the criteria for recognition as donated services.

Functional Allocation of Expenses

The costs of program, supporting services and special events activities have been summarized on a functional basis in the statement of activities. The statement of functional expenses presents the natural classification detail of expenses by function. Certain expenses, attributable to program, supporting services and special events, were allocated by management based upon an estimate of the time of the employees involved and/or a percentage of assets utilized.

Reclassifications

Certain reclassifications of amounts previously reported have been made to the accompanying consolidated financial statements to maintain consistency between periods presented. The reclassifications had no impact on previously reported net assets.

Income Taxes

OMA is exempt from income taxes under the provisions of Section 501(c)(3) of the Internal Revenue Code. Accordingly, no provision for federal and state income taxes has been recorded in the accompanying financial statements.

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Income Taxes (Continued)

OMA's income tax returns are subject to review and examination by federal and state authorities. OMA is not aware of any activities that would jeopardize its tax-exempt status. OMA is not aware of any activities that are subject to tax on unrelated business income or excise or other taxes.

Property and Equipment

Property and equipment purchased or constructed by OMA is capitalized at cost if purchased or at estimated fair value if acquired by gift. OMA's policy is to capitalize property and equipment if the acquisition cost or estimated donated value exceeds \$2,000.

Depreciation of property and equipment is provided using the straight-line method over the estimated useful lives of the related assets, which are as follows:

Buildings and Improvements	5 to 43 Years
Furniture, Fixtures, and Equipment	3 to 7 Years

Use of Estimates

The preparation of financial statements in conformity with accounting principles accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of support and revenue and various expenses during the reporting period. Actual results could differ from those estimates.

Concentration of Credit Risks

The Organization maintains cash balances with one bank. The Organization's cash accounts at this bank are federally insured up to \$250,000 under Federal Deposit Insurance Corporation (FDIC) protection. As of June 30, 2023, balances in excess of the FDIC limit was \$18,373. Investments are not federally insured.

During fiscal year 2023, the Organization received approximately 35%, 14%, and 12% of its total support, from the United Arts of Central Florida, Orange County, and State of Florida.

Adoption of Accounting Pronouncement

In February 2016, The Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2016-02, *Leases (Topic 842)*. This new standard increases transparency and comparability among organizations by requiring the recognition of right-of-use (ROU) assets and lease liabilities on the statement of financial position. Most prominent among the changes in the standard is the recognition of ROU assets and lease liabilities by lessees for those leases classified as operating leases. Under the standard, disclosures are required to meet the objective of enabling users of financial statements to assess the amount, timing, and uncertainty of cash flows arising from leases.

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Adoption of Accounting Pronouncement (Continued)

The Organization adopted the requirements of the guidance effective July 1, 2022, and has elected to apply the provisions of this standard to the beginning of the period of adoption.

Lease disclosures for the year ended June 30, 2022 are made under prior lease guidance in FASB ASC 840.

Comparative Financial Statements

These financial statements include summarized comparative prior-year information. That information is not presented by net asset class and does not contain sufficient detail to conform with accounting principles generally accepted in the United States of America (GAAP). Therefore, this information should be read in conjunction with OMA's audited financial statements for the year ended June 30, 2022.

<u>Leases</u>

The Organization determines if an arrangement is a lease at inception. Operating leases are included in right-of-use (ROU) assets – operating and lease liability – operating, and finance leases are included in right-of-use (ROU) assets – financing and lease liability – financing in the statements of financial position.

ROU assets represent the Organization's right to use an underlying asset for the lease term and lease liabilities represent the Organization's obligation to make lease payments arising from the lease. ROU assets and liabilities are recognized at the lease commencement date based on the present value of lease payments over the lease term. Lease terms may include options to extend or terminate the lease when it is reasonably certain that the Organization will exercise that option. Lease expense for operating lease payments is recognized on a straight-line basis over the lease terms. The Organization has elected to recognize payments for short-term leases with a lease term of 12 months or less as expense as incurred and these leases are not included as lease liabilities or right of use assets on the statements of financial position.

The individual lease contracts do not provide information about the discount rate implicit in the lease. Therefore, the Organization has elected to use a risk-free discount rate determined using a period comparable with that of the lease term for computing the present value of lease liabilities.

The Organization has elected not to separate nonlease components from lease components and instead accounts for each separate lease component and the nonlease component as a single lease component.

Subsequent Events

In preparing these financial statements, OMA has evaluated events and transactions for potential recognition or disclosure through March 6, 2024, the date the financial statements were available to be issued.

NOTE 3 LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS

OMA's financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the statement of financial position date, comprise the following:

	 2023			2022
Cash and Cash Equivalents	\$ 138,977	_	\$	113,061
Promises to Give and Other Receivables	95,395			219,417
Endowment Spending-Rate Distribution Appropriation	 186,997	_		239,990
Total	\$ 421,369	_	\$	572,468

OMA's endowment funds consist of donor-restricted endowments and funds designated by the board as endowments. As described in Note 12, the endowment balance has a spending rate of 5% which can be transferred to the operating fund. Income from the Acquisition Trust Endowment is restricted for specific purposes and, therefore, is not subject to the spending policy for general expenditures. Approximately \$186,997 of appropriations from the endowment funds will be available within the next 12 months. Income from donor-restricted endowments in excess of the approved spending rate is not available for general expenditure until appropriated.

As part of Orlando Museum of Art's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due. To help manage unanticipated liquidity needs, Orlando Museum of Art has committed a line of credit in the amount of \$200,000, which it could draw upon. Additionally, Orlando Museum of Art obtained \$200,000 loan to be paid over five years.

Additionally, Orlando Museum of Art has a quasi-endowment of \$900,000 and additional Board Designated funds of \$70,151 from its quasi-endowment that could be made available if necessary.

NOTE 4 GRANTS – GOVERNMENT AND OTHERS

Grants – Government and others consisted of the following at June 30, 2023:

	Grant			Support
		Award	Re	ecognized
State of Florida - Division of Cultural Affairs	\$	150,000	\$	150,000
Orange County Florida - Various Grants		175,078		175,078
Other		48,000		48,000
Total	\$	373,078	\$	373,078

NOTE 5 SPECIAL EVENTS

Net revenue from special events consisted of the following for the year ended June 30, 2023:

	Cash			In-Kind	Total
Revenue	\$	936,994	\$	240,040	\$ 1,177,034
Expenses:					
Operating		235,949		107,123	343,072
Fundraising		235,516		132,917	368,433
Total Expenses		471,465		240,040	711,505
Net Revenue	\$	465,529	\$		\$ 465,529

NOTE 6 BENEFICIAL INTEREST IN ASSETS HELD BY OTHERS

Beneficial interest in assets held by others consists of two charitable remainder unitrusts (Trusts). The Trusts are administered by a third-party corporate trustee. Under the Trust agreement, OMA is the sole named beneficiary of the Trusts. Upon the expiration of the Trust term, the trustee shall distribute all of the then remaining principal and income of the Trusts for use by OMA solely to add to their permanent collection. Based on the donors' life expectancies and the use of a 2.9% discount rate, the present value of the future benefits expected to be received by OMA was estimated to be \$2,133,711 at June 30, 2023.

NOTE 7 FAIR VALUE MEASUREMENT

OMA uses fair value measurements to record fair value adjustments to certain assets and liabilities and to determine fair value disclosures.

Assets measured at fair value on a recurring basis at June 30, 2023:

	Level 1	Level 2	Level 3	Total	
Mutual Funds:					
Domestic Equity	\$ 1,971,279	\$-	\$-	\$ 1,971,279	
International Equity	320,014	-	-	320,014	
Fixed Income	1,395,843	-	-	1,395,843	
Beneficial Interest in Assets Held					
by Others		-	2,133,711	2,133,711	
Total	\$ 3,687,136	\$ -	\$ 2,133,711	\$ 5,820,847	

Money market funds and certificates of deposit in the amount of \$274,865 and \$46,033, respectively, are included in investments.

NOTE 7 FAIR VALUE MEASUREMENT (CONTINUED)

The following table represents a reconciliation of assets in which significant unobservable inputs (Level 3) were used to determine fair value for the year ended June 30, 2023:

Fair Value at June 30, 2022	\$ 2,102,008
Unrealized Gain in Beneficial Interest	
in Assets Held by Others	 31,703
Fair Value at June 30, 2023	\$ 2,133,711

Fair value of beneficial interest in assets held by others was determined by computing the present value of required future distributions expected to be paid, using published life expectancy tables, a discount rate of 2.9%, and a historical rate of return of 5% as provided by the Trustee.

The following table represents significant unobservable inputs for the beneficial interest in the assets held by others:

	Fair `	Value	Valuation	Unobservable
Instrument	2023	2022	Technique	Inputs
Beneficial Interest in Asset Held			FMV of Trust	Time Period
by Others	\$ 2,133,711	\$ 2,102,008	Investments	of Trust

NOTE 8 ART COLLECTIONS

In conformity with industry practice, art purchased and donated is not recorded in the accompanying statement of financial position. Even though not recorded, OMA's collections represent one of its most valuable assets. Items added to OMA's permanent collections totaled \$785,600 during the years ended June 30, 2023, based on estimated fair value at the date of receipt. Of this amount, \$672,600 was acquired through donations and \$113,000 was purchased. No items were de-accessioned. All donated art was accessioned into the permanent collection. The collections are made up of artifacts of historical significance and art objects that are held for educational, research, and curatorial purposes. Each of the items is cataloged, preserved, cared for, and not encumbered and activities verifying their existence and assessing their condition are performed continuously. The collections are subject to a policy that requires proceeds from their sales to be used to acquire other items for collections.

NOTE 9 PROPERTY AND EQUIPMENT

Property and equipment consisted of the following at June 30, 2023:

Land and Land Improvements	\$ 2,536,638
Building and Improvements	13,482,715
Furniture, Fixtures, and Equipment	2,313,335
Subtotal	18,332,688
Less: Accumulated Depreciation	(11,725,541)
Total	\$ 6,607,147

OMA's land and certain improvements were donated by the City of Orlando (the City). The land was donated with the restriction that its use be exclusively by OMA in accordance with its present purposes and that the land not be sold, leased, or otherwise disposed of without the written consent of the City (see Note 18).

NOTE 10 ENDOWMENTS

OMA follows a standard issued by the Financial Accounting Standards Board related to the classification of donor-restricted endowment funds. This standard provides guidance on the net asset classification of donor-restricted endowment funds for a nonprofit organization that are subject to an enacted version of the Uniform Prudent Management of Institutional Funds Act of 2006 (UPMIFA). It also provides additional disclosures about an organization's endowed funds.

OMA has several donor-restricted endowment funds. The majority of these were established for the purpose of providing income to support general operations. The Board of Trustees of OMA has interpreted the State of Florida UPMIFA as requiring preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, OMA classifies as net assets with donor restrictions (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund is classified in net assets depending on the existence or absence of donor-imposed restrictions.

OMA's endowment investment policy is focused on preservation of capital and investment vehicles are selected to protect the integrity of the corpus.

NOTE 10 ENDOWMENTS (CONTINUED)

The endowment net assets and activity for fiscal year 2023 consist of the following:

	Without Donor Restrictions	With Donor Restrictions	Total
Endowment Fund Balance as of June 30, 2022	\$ 1,529,329	\$ 3,014,479	\$ 4,543,808
Endowment Earnings to Board Designated Contributions	-	- 1,000	- 1,000
Transfer from Operating to Board Designated Management Fees Appropriations Earnings:	- (17,375) (784,261)	(1,348) -	- (18,723) (784,261)
Interest and Dividends Realized and Unrealized Gain (Loss)	147,622 94,836	12,117 11,635	159,739 106,471
Endowment Fund Balance as of June 30, 2023	\$ 970,151	\$ 3,037,883	\$ 4,008,034
	Without Donor Restrictions	With Donor Restrictions	Total
Donor-Restricted Endowment Funds Board-Designated Endowment Funds Total	\$- 970,151 \$970,151	\$ 3,037,883 - \$ 3,037,883	\$ 3,037,883 970,151 \$ 4,008,034

Fund Deficiencies

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or UPMIFA requires OMA to retain as a fund of perpetual duration. There are no fund deficiencies as of June 30, 2023.

Investment Strategy, Return Objectives, and Risk Parameters

OMA invested its endowment fund in a balanced portfolio of debt and equity securities with the objective of preservation of capital and long-term capital appreciation. The balanced portfolio investment return objective is to produce real returns, net of inflation, over time at a moderate level of risk to invested capital.

Spending Policy and How Investment Objectives Relate to Spending

A board-approved policy transfers to the operating fund up to 5% of the endowment fund balance as of the end of the prior calendar year. This percentage was determined based on the overall needs of OMA balanced with the long-term investment return objectives for a fund to be held in perpetuity.

NOTE 11 DESIGNATED NET ASSETS WITHOUT DONOR RESTRICTIONS

Net assets without donor restriction that have been designated by OMA's governing board consisted of the following at June 30, 2023:

Designated Funds Functioning as an Endowment	\$ 900,000
Accumulated Endowment Earnings Designated by the Board	70,151
Designated as Additional Matching Funds for the	
State of Florida Cultural Endowment Program	 -
Total	\$ 970,151

NOTE 12 NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions are restricted for the following purposes or periods as of June 30, 2023:

Subject to Expenditure for Specified Purpose: Purchasing Art Future Exhibitions Facilities Improvements Educational Programs Other Total	\$ 151,004 77,500 - 26,868 <u>81,143</u> 336,515
Subject to the Passage of Time: Beneficial Interests in Charitable Trusts Held by Others Donations for Operating Expenses in Next Fiscal Year Total	 2,133,711
Endowments: Subject to Endowment Spending Policy and Appropriation: Earnings on Endowment Funds Original Donor-Restricted Gift Amount to be Maintained in Perpetuity:	17,396
Florida Cultural Endowment	2,400,000
Operating Endowment	275,587
Acquisition Trust Endowment	298,868
Scholarship Endowment	46,032
Total Endowments	3,037,883
Not Subject to Spending Policy or Appropriation: Land and Land Improvements	 2,536,638
Total Net Assets with Donor Restrictions	\$ 8,044,747

NOTE 12 NET ASSETS WITH DONOR RESTRICTIONS (CONTINUED)

Included in net assets with donor restriction are several donor-restricted endowment funds. OMA's endowments consist of a Florida Cultural Endowment and various other endowments for long-term use. The Florida Cultural Endowment was originally set up with two matching grants from the state of Florida, requiring OMA to raise \$360,000 for each grant and for the state of Florida to match \$240,000 for each grant, for a total of \$1,200,000. In fiscal year 2007, a third matching grant of \$240,000 was received to match additional endowment funds of \$360,000 raised by OMA. In fiscal year 2012, OMA raised an additional match of \$360,000 for the endowment fund. OMA received the fourth matching grant of \$240,000 in 2015. OMA keeps a minimum balance of the \$2,400,000 original contribution in the donor-restricted endowment account, as required by the state of Florida.

NOTE 13 401(K) RETIREMENT PLAN

OMA has a 401(k) retirement plan that is available to all of its employees who meet minimum age and length of service requirements. The plan has a December 31 year-end.

OMA can make a discretionary matching contribution of up to 5% of eligible participant wages. For the 2023 plan year, OMA made matching contributions of \$5,451.

NOTE 14 RELATED PARTY TRANSACTIONS

During the year ended June 30, 2023, \$66,809 was received as contributions from Board of Trustees members.

NOTE 15 LINE OF CREDIT

On May 18, 2015, OMA took out a line of credit with a bank for borrowings up to \$200,000, payable on demand. Interest accrues at a variable rate equal to the bank's prime rate. The loan is secured by all deposits and investments. There was a balance of \$195,000 due on the line as of June 30, 2023. Interest expense paid on the line of credit was approximately \$14,000 during the year ended June 30, 2023.

NOTE 16 LONG-TERM DEBT

On March 30, 2023, OMA entered into a note payable agreement with Truist Bank for \$200,000 due in monthly payments of principal and interest payments of \$4,071 at a fixed rate of interest of 7.99% with a maturity date of April 5, 2028. The note payable is collateralized by certain inventory, chattel paper, accounts, equipment, and general intangibles. The loan is secured by all deposits and investments. The balances and amount paid as of June 30, 2023 are as follows:

NOTE 16 LONG-TERM DEBT (CONTINUED)

Description	Amount		
Truist Note Payable	\$	\$ 200,000	
Portion repaid in FY 2023		(5,186)	
Subtotal		194,814	
Less: Current Portion		(34,290)	
Total	\$	160,524	

Maturities of long-term debt as of June 30, 2023 are as follows:

Year Ending December 31,	/	Amount	
2024	\$	34,290	
2025		37,212	
2026		40,341	
2027		43,733	
2028		39,238	
Thereafter		-	
Total	\$	194,814	

NOTE 17 LEASES

Lease Agreements - ASC 842

The Organization leases equipment for various terms under long-term, non-cancelable lease agreements. The equipment leases expire at various dates through 2023 and 2026.

The following tables provides quantitative information concerning the Organization's leases.

Lease cost:	
Finance lease cost:	
Amortization of right-of-use assets	\$ 6,981
Interest on lease liabilities	230
Total lease cost	\$ 7,211
Other information:	
Cash paid for amounts included in the measurement	
of lease liabilities	
Operating cash flows from financing leases	\$ 230
Financing cash flows from financing leases	\$ 8,395
Weighted-average remaining leases term - financing leases	_
Weighted-average discount rate - financing leases	7.99%
Weighted-average discount rate - operating leases	7.99%

NOTE 17 LEASES (CONTINUED)

Lease Agreements - ASC 842 (Continued)

A maturity analysis of annual undiscounted cash flows for lease liabilities as of June 30, 2023, is as follows:

	Operating		Finance	
Year Ending August 31	Leases		Leases	
2024	\$	1,170	\$	10,174
2025		1,170		10,032
2026		1,170		10,032
2027		97		836
2028		-		-
Thereafter				-
Total Lease Payments		3,607		31,074
Less: Imputed Interest		3,607		30,932
Present Value of Lease Liabilities	\$	-	\$	142

NOTE 18 CONTRIBUTED NONFINANCIAL ASSET LEASE

OMA owns the land on which it is situated and leases adjacent land from the City of Orlando. The land is utilized as parking in Loch Haven Park and maintained to benefit the residents of the City of Orlando. Under the terms of the lease, which expires in 2057, annual rent is \$1. The contributed value of the lease is not presented in the financial statements.

NOTE 19 GOING CONCERN

The Organization believes their resources owned currently and to be obtained in the future will be sufficient to fund operations as a going concern. Management's evaluation of the events and conditions and management's plan regarding these matters are that they have mitigated this substantial doubt by their cash flow plan. The financial statements do not include any adjustments that might result from the outcome of this uncertainty.

NOTE 20 RISKS AND UNCERTAINTIES

The Organization is subject to federal audits to determine compliance with grant funding requirements. In the event that expenditures would be disallowed, repayment could be required. Government grants require the fulfillment of certain conditions as set forth by applicable laws, rules, and regulations, and in the grant agreements. Failure to fulfill the conditions could result in the return of the funds to grantor.

NOTE 21 SUBSEQUENT EVENTS

The Organization was notified on October 31, 2023 that they were one of the recipients of a disbursement of funds under the Kit Knotts Trust. The Organization received \$ \$1,826,795 in funds that are restricted for purchasing and maintaining the art of the Organization.